



## Raaj S. Narayan

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**Raaj S. Narayan is a Partner at Wachtell Lipton in the Corporate Department. He focuses on mergers and acquisitions, capital markets transactions, takeover and shareholder activism defense and corporate governance matters.** He represents public and private companies and private equity funds on a wide range of domestic and cross-border mergers, acquisitions, divestitures, spinoffs, investments, joint ventures, initial public offerings and other securities offerings. Based in Silicon Valley, he represents companies and investors across industries, with a substantial portion of his practice involving technology, fintech and financial services companies. Mr. Narayan was named a Rising Star by *Law360* for 2019.

Selected M&A transactions include **Social Finance (SoFi)** in its merger with Social Capital Hedosophia V (a SPAC); **eBay** in its sale of eBay Classifieds to Adevinta and its sale of StubHub to viagogo; **HP Inc.** in its successful defense against a hostile takeover bid by Xerox; **salesforce.com** in its acquisitions of Tableau Software and MuleSoft; **Hewlett Packard Enterprise** in its acquisition of Cray and its Reverse Morris Trust transaction combining its Software Business with Micro Focus International; **Nielsen** in its sale of its Global Connect business to Advent International; **Mondel?z** in its acquisitions of Hu Products and Give & Go; **Envision Healthcare** in its sale to KKR; **Financial Engines** in its sale to Hellman & Friedman; **AOL** in its sale to Verizon and acquisition of Millennial Media; **The Carlyle Group** in its acquisitions of Duff & Phelps and CFGI; **GTECH** in its acquisition of International Game Technology; **International Game Technology**

in its sale of DoubleDown to DoubleU Games; **Wells Fargo** in the sale of its Health Savings Account Business to UnitedHealth and its Shareowner Services Business to Equiniti; **Capital One** in numerous acquisitions, including of ING Direct USA, GE Capital's Healthcare Finance Business, HSBC's Domestic Credit Card Business, Cabela's credit card program and Walmart's credit card program; **Final** in the sale of its assets to Goldman Sachs; **Teneo** in its investments by CVC Capital Partners and BC Partners, as well as numerous acquisitions; **Cantor Fitzgerald** in its sale of Berkeley Point to BGC Partners; the **Cleveland Browns** in its sale to Jimmy Haslam; the **Aston Villa Football Club** in its sale to Recon Group; **Atlas Energy** in its sale to Chevron; **Ventas** in its acquisition of Atria Senior Living; **Knight Capital** in its merger with GETCO; **Itaú Unibanco** in the merger of its Chilean and Colombian operations with CorpBanca; **Rockefeller Capital Management** in its acquisition of Financial Clarity; and **City National Bank, The Huntington National Bank, Suffolk Bancorp, Mechanics Bank, Encore Bancshares, National Bank Holdings** and **Hilltop Holdings** in various bank M&A transactions.

Selected spinoff transactions include **Hewlett-Packard Company** in its spinoff of Hewlett Packard Enterprise; **Nielsen** in its announced spinoff of its Global Connect business; **Agilent Technologies** in its spinoff of Keysight Technologies; **BGC Partners** in its spinoff of Newmark; and **Atlas Energy** in its spinoff of Atlas Resources Partners.

Selected capital raising and investment transactions include **Social Finance (SoFi)** in its going-public transaction through a merger with Social Capital Hedosophia V (a SPAC), as well as prior separate financings led by each of T. Rowe Price, Qatar Investment Authority and Silver Lake Partners; **Square, Santander Consumer USA, Newmark** and **National MI** in their initial public offerings; **salesforce.com** in its initial public notes offering; **Keysight Technologies** in its initial notes offering; **National MI** in numerous follow-on offerings; **Nielsen** in numerous financings; **Knight Capital** in its preferred stock financing by Jefferies, Blackstone, GETCO, Stephens Investments, Stifel Financial and TD Ameritrade; **Suffolk Bancorp** in its PIPE financing; **Warburg Pincus** in its investment in Varo Money; **CardWorks** in its investments by PIMCO, Parthenon Capital Partners and Reverence Capital

Partners; and **Mondel?z** in its venture investments.

Mr. Narayan received a B.A. *cum laude* from Yale University and a J.D. from Stanford Law School, where he was a member of the *Stanford Law Review* and the *Stanford Law & Policy Review*.

He is a member of the New York State Bar Association and the State Bar of California.

## Recent Publications

[SEC Expands Population Eligible to Participate in Certain Private Offerings](#), in Harvard Law School Forum on Corporate Governance, September 5, 2020.

[The Resurgence of SPACs: Observations and Considerations](#), in Harvard Law School Forum on Corporate Governance, August 22, 2020.

[Cross Border M&A - 2019 Checklist for Successful Acquisitions in the United States](#), in Harvard Law School Forum on Corporate Governance and Financial Regulation, January 30, 2019.

[Cross-Border M&A -- 2018 Checklist for Successful Acquisitions in the United States](#), in Columbia Law School's Blog on Corporations and the Capital Markets, January 10, 2018.