



## Raaj S. Narayan

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Raaj S. Narayan is a Partner at Wachtell Lipton in the Corporate Department. He focuses on mergers and acquisitions, capital markets transactions, takeover and shareholder activism defense, and corporate governance matters. He represents public and private companies and private equity funds on a wide range of domestic and cross-border mergers, acquisitions, divestitures, spin-offs, investments, joint ventures, initial public offerings and other securities offerings. Based in Silicon Valley, he represents companies and investors across industries, with a substantial portion of his practice involving technology, fintech and financial services companies.

Mr. Narayan has been named a 2022 Dealmaker of the Year by *The American Lawyer* and a Rising Star by *Law360*, *Expert Guides* and *Euromoney*.

Mr. Narayan received a B.A. *cum laude* from Yale University and a J.D. from Stanford Law School, where he was a member of the *Stanford Law Review* and the *Stanford Law & Policy Review*. He is a member of the Stanford Law School Board of Visitors.

Mr. Narayan is a member of the New York State Bar Association and the State Bar of California.

Selected M&A transactions include:

- **Hewlett Packard Enterprise** in its acquisition of Juniper Networks, its acquisition of Cray, and its Reverse Morris Trust transaction combining its Software business with Micro Focus International
- **OpenGov** in its sale to Cox Enterprises
- **Nielsen** in its sale to a private equity consortium led by an affiliate of Elliott and Brookfield, and the prior sale of its Global Connect business to Advent International
- **SoFi** in its merger with Social Capital Hedosophia V, and its acquisitions of Technisys, Golden Pacific Bancorp and Wyndham Capital
- **eBay** in its sale of eBay Classifieds to Adevinta, and its sale of StubHub to Viagogo
- **HP Inc.** in its successful defense against a hostile takeover bid by Xerox
- **Salesforce.com** in its acquisitions of Tableau Software and MuleSoft
- **AOL** in its sale to Verizon, and its acquisition of Millennial Media
- **GTECH** in its acquisition of International Game Technology
- **International Game Technology** in its sale of DoubleDown to DoubleU Games
- **Opendoor Technologies** in strategic partnership transactions
- **The Carlyle Group** in its acquisitions of Duff & Phelps and CFGI
- **Envision Healthcare** in its sale to KKR
- **Financial Engines** in its sale to Hellman & Friedman
- **Mondel** in its acquisitions of Hu Products and Give & Go
- **Atlas Energy** in its sale to Chevron
- **Ventas** in its acquisition of Atria Senior Living
- **Teneo** in its investments by CVC Capital Partners and BC Partners, and its numerous acquisitions
- **The Cleveland Browns** in its sale to Jimmy Haslam
- **The Aston Villa Football Club** in its sale to Recon Group
- **Knight Capital** in its merger with GETCO
- **Wells Fargo** in the sale of its Health Savings Account Business to UnitedHealth, and its Shareowner Services Business to Equiniti
- **Capital One** in its acquisitions of ING Direct USA, GE Capital's Healthcare Finance Business, HSBC's Domestic Credit Card Business, Cabela's credit card program and Walmart's credit card program
- **Cantor Fitzgerald** in its sale of Berkeley Point to BGC Partners
- **Final** in its sale to Goldman Sachs

- **Itaú Unibanco** in the merger of its Chilean and Colombian operations with CorpBanca
- **Numerous other financial institutions** in M&A transactions

Selected spin-off transactions include:

- **Hewlett-Packard Company** in its separation into HP Inc. and Hewlett Packard Enterprise
- **Nielsen** in its announced spin-off of its Global Connect business
- **Agilent Technologies** in its spinoff of Keysight Technologies
- **BGC Partners** in its spinoff of Newmark
- **Atlas Energy** in its spinoff of Atlas Resources Partners

Selected public company capital raising and investment transactions include:

- **Square** in its initial public offering
- **Santander Consumer USA** in its initial public offering
- **Newmark** in its initial public offering
- **National MI** in its initial public offering
- **Salesforce.com** in its initial notes offering
- **Keysight Technologies** in its initial notes offering
- **SoFi** in all of its public equity and debt offerings
- **NMI** in all of its public equity and debt offerings
- **Searchlight Capital** in its investment in KORE
- **Knight Capital** in its preferred stock financing

Selected private company capital raising and investment transactions include:

- **MrBeast** in investment transactions
- **Harvey** in its financing led by Kleiner Perkins
- **LTK** in its financing led by SoftBank
- **SoFi** in its financings led by T. Rowe Price, QIA and Silver Lake Partners
- **Warburg Pincus** in its investment in Varo Money

- **CardWorks** in its investments by PIMCO, Parthenon Capital Partners and Reverence Capital Partners
- **Rialto Capital** in its venture investments
- **Mondel** in its venture investments

Selected SPAC transactions include:

- **SoFi** in its business combination with Social Capital Hedosophia Holdings Corp. V
- **Ginkgo Bioworks** in its business combination with Soaring Eagle Acquisition Corp.
- **Social Capital Suvretta Holdings Corp. I** in its initial public offering, and its business combination with Akili
- **Social Capital Suvretta Holdings Corp. II** in its initial public offering
- **Social Capital Suvretta Holdings Corp. III** in its initial public offering, and its business combination with ProKidney
- **Social Capital Suvretta Holdings Corp. IV** in its initial public offering

## Recent Publications

[Cross-Border M&A - 2023 Checklist for Successful Acquisitions in the United States](#), in Harvard Law School Forum on Corporate Governance, January 7, 2023.

[Mergers and Acquisitions - 2022](#), in Harvard Law School Forum on Corporate Governance, January 27, 2022.

[Cross-Border M&A - 2022 Checklist for Successful Acquisitions in the United States](#), in Harvard Law School Forum on Corporate Governance and Financial Regulation, January 22, 2022.

[Spin-Off Guide - 2021](#), in Harvard Law School Forum on Corporate Governance, June 15, 2021.

[SEC Expands Population Eligible to Participate in Certain Private Offerings](#), in Harvard Law School Forum on Corporate Governance, September 5, 2020.

[The Resurgence of SPACs: Observations and Considerations](#), in Harvard Law School Forum on Corporate Governance, August 22, 2020.

[Cross Border M&A - 2019 Checklist for Successful Acquisitions in the United States](#), in Harvard Law School Forum on Corporate Governance and Financial Regulation, January 30, 2019.

[Cross-Border M&A -- 2018 Checklist for Successful Acquisitions in the United States](#), in Columbia Law School's Blog on Corporations and the Capital Markets, January 10, 2018.